



The right choice to ramp up your business.

Become a Pearson Skilling Partner
and take your business to the next
level—and benefit from affiliation
with a trusted and globally
recognized brand.

Fuel Your Future.



Increase your revenue and post more profit

When you partner with Pearson, we'll support you in meeting the everyday challenges of growing your business while helping you expand your training offerings.

With two levels of participation—a standard level, and the more exclusive Premier Partner status—you can choose the option that best suits your business.

<div>Standard Partner</div>	<div>Premier Partner</div>
Qualified sales leads from Pearson's training finder	Qualified sales leads from Pearson's training finder
Discount on courses	Discount on courses
Access to the Pearson Skilling Suite	Access to the Pearson Skilling Suite
Marketing assets	Marketing assets
Resource sharing	Resource sharing
Role-based training	Role-based training
40% discount on open seats in the training marketplace *	50% discount on open seats in the training marketplace*

*Additional time zone and language support for training marketplace is coming soon.



A partner program that accelerates growth

We've designed our skilling partner program with a difference—a total focus on building your business. With a combination of sales opportunities, operational and marketing support, and features that help you add capacity without adding cost, we'll get you on the road to rapid growth.

The perks of partnership

Gain access to a wealth of resources designed to drive growth, enhance your credibility, expand your customer universe, and offer a seamless learning experience.

A seamless end-to-end skilling offering



Access to the Pearson Skilling Suite and our Exam Pass Pledge.

- Offer an integrated learning experience with resources for instructors, courseware, integrated hands-on labs, and practice tests, all aimed at increasing certification rates.
- Get access to over 60 regularly updated IT certification courses.
- Our Exam Pass Pledge ensures students can re-take their exam at no cost if they don't pass on their first attempt.

Earn the Pearson stamp of approval



Benefit from affiliation with a globally recognized and trusted brand with a long history of support for training and education.

- Attract more learners and drive enrollment to your programs.
- Enhance your credibility and market recognition.

Discounted seats in open classes



Expand your training capabilities with Pearson's training marketplace.

- Expand your training schedule without the need to host additional courses
- Access leading courses for in-demand technologies including Adobe, AWS, Cisco, Microsoft, and more.
- Purchase and resell discounted open seats in classes so you never turn away a training opportunity.

Powerful management capability



Ease your administrative burden.

- Expand your training offerings without increasing your administrative load.
- Access tools that help with learner enrollment, progress tracking, license inventory, and more.

Sales leads delivered directly to your inbox



Gain greater online visibility and attract more learners—effortlessly.

- Get qualified training leads via Pearson's training finder.
- Attract a new audience of learners.
- Benefit from exposure on PearsonVUE.com, a trusted site with over 38 million visitors each year.

Upskill your team



Take advantage of high-quality, role-based training.

- Train on sales and marketing fundamentals to support your growth objectives.
- Implement train-the-trainer education to deliver a consistent, high-quality learning experience.

Program requirements

There are two levels of participation in the Pearson Skilling Partner Program—a standard level of program participation, and the more exclusive Premier partner status. Choose the level that works for you.



Standard Partner

Baseline purchase commitments vary by region.
Please contact us for more information.

Purchase commitments can be met via:

- Reselling seats in the training marketplace
- Skilling Suite licenses
- MeasureUp practice tests
- Labs
- Pearson books / videos

Ensure that **all instructors are certified** in subjects they teach

Submit a **monthly aggregate quality score of 4.25 or higher** on a 5-point scale

Submit customer references annually

Annual participation fee



Premier Partner

Baseline purchase commitments vary by region.
Please contact us for more information.

Purchase commitments can be met via:

- Reselling seats in the training marketplace
- Skilling Suite licenses
- MeasureUp practice tests
- Labs
- Pearson books / videos

Ensure that **all instructors are certified** in subjects they teach

Submit a **monthly aggregate quality score of 4.25 or higher** on a 5-point scale

Submit customer references annually

Have a **quarterly business review with Pearson**

Annual participation fee

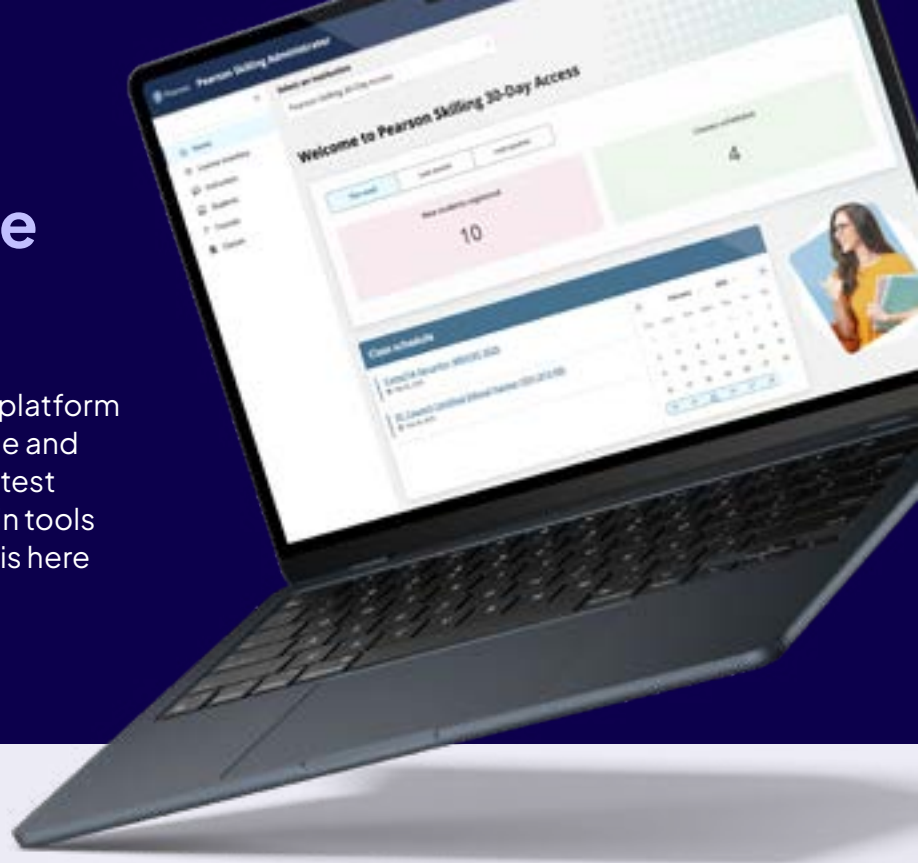
Upgrades on the horizon

The modest program investment delivers a wealth of benefits. But we're not stopping here. We're committed to continual program improvements to help our partners thrive and grow:

- **Enhancements to the Pearson Skilling Suite**
- **Tools** including an AI tutor, enhanced course analytics, and exam integration
- A **contract instructor database** to source additional help
- A **skilling asset manager** to further reduce the time you spend administering training
- **expansion of the training marketplace**
- **Digital badging** so learners can demonstrate their achievements
- **Marketing development funds** for Premier Partners

Meet your all-in-one skilling solution

The Pearson Skilling Suite is an easy-to-use platform that includes everything you need to manage and deliver your technology training. From the latest courseware and teaching resources to admin tools that streamline operations, our skilling suite is here to help you simplify and thrive.



One platform, so many skilling benefits

- 1 Training management made easy**
Access tools that help you manage instructors, assign seats, view license inventory, track student progress, and much more. You can also connect the skilling suite to your Learning Management System (LMS) for increased efficiency.
- 2 Instructor support materials**
Supply instructors with video lectures, pre-built PowerPoint presentations, reading materials, and interactive exercises.
- 3 In-demand and up-to date courseware**
Choose from over 60 titles of engaging and in-demand content from leading industry authors. All courseware aligns with the latest exam requirements and is continuously updated and improved.
- 4 Live contextualized labs**
Improve the experience by offering a hands-on, live environment where learners can test their knowledge and practice new skills.
- 5 Practice tests and Exam Pass Pledge**
Help learners increase their certification readiness with practice tests designed to improve pass rates. If needed, our Exam Pass Pledge means you can give learners a free retake within 30 days of passing their last practice test.



All the quality courseware you need from a single source

When you purchase a license to the Pearson Skilling Suite, you'll gain access to our catalog of over 60 high-demand technology courses.

Courses include:

AWS

- AWS Certified Cloud Practitioner (CLF-C01)
- AWS Certified Cloud Practitioner (CLF-C02)
- AWS Certified Solutions Architect - Associate (SAA-C02)
- AWS Certified SysOps Administrator (SOA-C02)
- AWS Developer Associate (DVA-C01)

Cisco

- Cisco CCNP and CCIE Enterprise Core (ENCOR 350-401)
- Cisco CCNP and CCIE Enterprise Core (ENCOR 350-401v1.1)
- Cisco Certified Network Associate (200-301)
- Cisco Certified Support Technician (CCST100-150)
- Cisco Implementing and Operating Security Core Technologies (SCOR 350-701)
- Cisco Implementing and Operating Security Core Technologies (SCOR 350-701v1.1)

CompTIA

- CompTIA A+ Core 1 (220-1101)
- CompTIA A+ Core 2 (220-1102)
- CompTIA CASP+ (CAS-004)
- CompTIA Cloud+ (CV0-003)
- CompTIA Cybersecurity Analyst CySA+ (CS0-002)
- CompTIA Linux+ (XK0-005)
- CompTIA Network+ (N10-008)
- CompTIA PenTest+ (PT0-002)
- CompTIA Security+ (SY0-601)
- CompTIA Security+ (SY0-701)

EC-Council

- EC-Council Certified Ethical Hacker (CEH 312-50)

Microsoft

- Microsoft Azure Data Engineer (DP-203)
- Developing Solutions for Microsoft Azure (AZ-204)
- Microsoft 365 Administrator (MS-102)
- Microsoft 365 Fundamentals (MS-900)
- Microsoft Administering Windows Server Hybrid Core Infrastructure (AZ-800)
- Microsoft Azure Administrator Course (AZ-104)
- Microsoft Azure AI Fundamentals (AI-900)
- Microsoft Azure Data Fundamentals (DP-900)
- Microsoft Azure Fundamentals (AZ-900)
- Microsoft Azure Security Technologies (AZ-500)
- Microsoft Configuring Windows Server Hybrid Advanced Services (AZ-801)
- Microsoft Cybersecurity Architect (SC-100)
- Microsoft Designing and Implementing Azure Networking (AZ-700)
- Microsoft Designing and Implementing DevOps Solutions (AZ-400)
- Microsoft Endpoint Administrator (MD-102)
- Microsoft Identity and Access Administrator (SC-300)
- Microsoft Managing Modern Desktops (MD-101)
- Microsoft Power BI Analyst (PL-300)
- Microsoft Power Platform Fundamentals (PL-900)
- Microsoft Windows Client (MD-100)

ISC2

- ISC2 Certified Information Systems Security Professional (CISSP)

IT Specialist

- IT Specialist Artificial Intelligence (INF-307)
- IT Specialist Cloud Computing (INF-104)
- IT Specialist Computational Thinking (INF-308)
- IT Specialist Cybersecurity (INF-105)
- IT Specialist Data Analytics (INF-202)
- IT Specialist Databases (INF-201)
- IT Specialist Device Configuration and Management (INF-103)
- IT Specialist HTML and CSS (INF-301)
- IT Specialist HTML5 Application Development (INF-306)
- IT Specialist Java (INF-304)
- IT Specialist JavaScript (INF-302)
- IT Specialist Network Security (INF-102)
- IT Specialist Networking (INF-101)
- IT Specialist Python (INF-303)
- IT Specialist Software Development (INF-305)

Project Management Institute

- PMI Certified Associate in Project Management (CAPM)
- PMI Project Management Professional (PMP)

VMware

- VMware VCP-DCV for vSphere 7.x (2V0-21.20)
- VMware vSphere 8.x Professional (2V0-21.23)

Join us on the journey.

Contact us at SkillingPartnerSupport@pearson.com
to calculate how you can grow your business when
you become a Pearson Skilling Partner.



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